NEWS

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Trust. Right from the start!

December 2012

dresste

Informations for our customers and business friends



Urban celebrates in Forchach/Austria and Ontario/Canada

This year we could celebrate 2 company jubilees

30 years

Urban GmbH in Forchach, Tvrol and

25 years

Urban Machinery in Ontario, Canada

The facility in Forchach employees approx. 20 % of our worldwide staff members and supplies the parent plant in Memmingen with the machine base frames. The production in Forchach is equipped with a very impressive machine park incl. numerous high-tech cutting machines and lathes as well as several welding robots. In addition to that, the facility in Forchach has a complete paint shop. Besides commission work for the parent plant in Memmingen, Forchach handles design and wage work. Also the complete product range of the drill units DS and glass bonding stations

GVS gets manufactured in Austria. With the design, production and sales of CNC metal processing centres. Urban Forchach has developed a very successful second range of duty. Customer proximity and to serve the American market have been the main two factors to establish the division Urban Machinery in Ontario, Canada 25 years Besides the sales ago. and service station in Cambridge, a production facility in Fredericton, New Brunswick exists as well today. At the east coast location in Fredericton machines especially for the American market get designed and build. Most of the North American market gets served from this location. And when delivery times are tied it can happen that Urban Machinery produces machines for the European or worldwide market as well. Another 20% of our international employees work in Canada.



Production, Sale and Service, Forchach, A

Furthermore

- cutting division
- New Combicenter at S.2
- TIEMANN starts up on S.3
- New SV 840 at Teba
- Superstar SV 840 S.4

EDITORIAL

Dear customers,

Sustainability is the central principle of our company philosophy. And a sustainable company philosophy is always oriented for the long-term. So in each and every aspect, Urban has a deep



Martin Urban

interest in continuity.

For many decades now we have been very successful with this attitude. Again we can register a very prosperous business year 2012. Thanks to an extremely high con-



The Sales- and Serviceteam of Cambridge ON



Sale and Service, Cambridge ON



Production, Fredericton NB

on the German market, the willingness to invest is still very high and we could already fix many extensive projects for 2013.

Thank you very much for your confidence and the good cooperation.

I wish you and your families, your colleagues and branch partners a Merry Christmas and best wishes and success for the New Year.

Yours

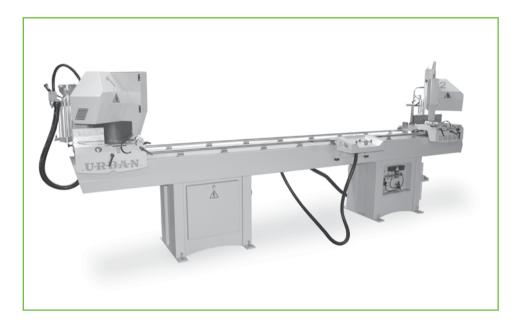
Martin Urban Managing Partner

New Starter Machine in the Cutting Machine Range

New DGU 500 Double Mitre Saw

The new double mitre saw of Urban is equipped with a 500 mm saw blade and can get operated in a semi-automated mode. The right saw head can get adjusted manually. Both heads are adjustable to 45° to the outside and 30° to the inside and therefore allow a wide variety of different cuts. The standard version includes an extra support rack for long work pieces, a digital measuring device and two vertical and two horizontal clamps. A 6 m long version is available on request.

Order your brochure right away!



New Overlap Saw STS

The overlap saw STS of Urban allows the removal of the overlap at the sash. The machine base has been inclined by 10° in order to be more operator friendly. The STS is equipped with a powerful plunge saw on linear slides. The clamping of the sash takes place pneumatically thanks to a number of adjustable clamps. The maintenance unit is equipped with a filter pressure regulator and an automated drainage system. A great variety of sash sizes can get machined. Special sizes are available on request. Accessories are optionally available such as a suction unit, an assembly device or additional clamps for the bottom assembly station.





Why do window manufacturers rely on URBAN's know how?

Lohmiller joins tradition with the modern age

New Combicenter CC 6243 of Urban

Regardless of whether new buildings, renovation, for private households, trade or industry, Lohmiller Fensterbau supplies quality vinyl windows from the region for the region. For more than 40 years now Lohmiller combines tradition with the modern age and produces and supplies vinyl windows, doors, roller shutters, insect screens and outside blinds special customer requirements", explains Jürgen Lohmiller, business manager of Lohmiller Fensterbau. Now it was about time to update the welding/cleaning production line. In addition to that the new production line should be linked together in order to use the excess free work time for other jobs. "In the past the corner cleaner SV 480 of Urban turned out to be very reliable and we were also always very satisfied with the service of Urban", says Jürgen Lohmiller. So it was clear to purchase the new

production line from Urban as well. Due to modern profile contours it goes without saying that a flexible CNC corner cleaning technology should be used. In addition to that the new four head welding machine was supposed to be able to fulfil all minimum- and maximum measure requirements. So the Württembergian window producer decided in a CC 6243 Combicenter solution where the four head welding machine AKS 6250 is connected directly to the extended turn station of the corner cleaning unit SV 430. This solution doesn't hit the pocket and also saves valuable floor space without limitations in flexibility and quality. "Our demands on the new welding-cleaning line did get fulfilled and the implementation ran smoothly. We are very satisfied with the realization of this project, together with the machine supplier Urban", says a delighted Jürgen Lohmiller.



Lohmiller Kunststoff-Fensterbau will be attended by Helmut Happe

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"Thanks to the own production and assembly team we can react at any time to



LOHMILLER FENSTERBAU

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Company's facility of Lohmiller Kunststoff-Fensterbau

Why do window manufacturers rely on URBAN's know how?

Advantage through innovation

dtH TIEMANN GmbH and GEORGI GmbH upgraded machine park

Either one of the more than 700 customers of the east Westphalian window producer dth Tiemann GmbH have one thing in common: they can trust their window producer's implicitly. Because trust, reliability and top quality are the centrepiece of the dtH Tiemann GmbH company philosophy.

Daily 800 window units plus doors get produced with high-tech, computer controlled production lines. 400 each in Hille, 300 in the Brandenburgian Herzberg and 100 units in Georgi Fensterbau which is located in the Vogtland. Since 1968 the company produces doors and windows of PVC profiles at the location in Hille. When Dirk Tiemann took over the management of the company in the second generation in 1990. the second location with 2700 qm was founded in Herzberg.

"We no longer could serve the demand and had to increase our production numbers consequently", Andreas Tiemann, business manager of the dtH Tiemann GmbH in Hille and Herzberg comes straight to the point. So the management of the Eastern Westphalian window producer decided to replace the machine park at the Herzberg and Hille location and in this course also organize an ideal through put in the logistic field.

Optimum machine concept

The focus of the planning was repeatedly the optimization of the quality. So at the Tiemann production facility no frame stands in front of another frame. The planning for the Hille location turned out to be complicated as the floor plan is very constricted and the ceiling height varies. The production in Hille got equipped with the Urban welding machines AKS 6610 and AKS 6900 for frames and an additional AKS 6610 for the welding of the sashes. The CNC corner cleaning machine SV 530 and a SV 840 CNC double-head corner cleaning unit handle the extensive processing possibilities in the corner cleaning field. "We liked the three dimensional processing possibility of the SV 840 very much. The SV 840 is a great supplement to the welding machine AKS 6900 which can weld different wide profiles thanks to the inside stop feature", explains Andreas Tiemann. Next in

line are an Urban destacking unit for sashes and a destacking unit for frames, a FBA 2500/2 sash assembly unit of Urban and a frame sorting rack. "In order to guarantee an ideal production flow, we built a new greenfield production hall", says Andreas Tiemann. Even so the last big investment where we changed the welding- and corner cleaning line in Herzberg is not too long ago, the logistics didn't get considered back then. Therefore Herzberg invested into the realisation of an ideal logistic solution by purchasing a FBA 2500/2 sash assembly unit and a complete destacking unit. Planning was the magic word. Together with Fred-Karsten Karl, technical sales representative of Urban GmbH & Co. KG numerous layout plans got developed

and designed for days and nights on end. Together they swapped many new ideas which Tiemann and Urban realized to some extend for the first time. "Both parties learned a lot during this project", thinks Fred-Karsten Karl of Urban. The planning of the logistic set-up for the facility in Herzberg turned out to be easier as a newly built production hall was available. "It was our aim to set-up an ideal production flow with the help of an intelligent buffer control and we succeeded!" explains Joachim Seidler, business manager of dtH Tiemann Herzberg GmbH. The next project is to provide the production facilities in Herzberg and Hille with a glass sorting unit of Urban. The third location in Rodewisch did get equipped with an AKS



Company's facility in Herzberg



dtH TIEMANN GmbH will be attended by Fred-Karsten Karl



in a slowdown of the complete production cycle.

SV 530 corner cleaning unit. The physical conditions at this location were extremely constricted. Several concepts were worked out which didn't all consider a horizontal 4-head welding machine. But in the end dtH Tiemann decided in favour of a horizontal 4-head welding machine as the concept had more advantages for Tiemann. "In practice it proves to be

6410 welding machine and a

the correct decision", says Ilka Häcker, business manager of the Georgi GmbH in Rodewisch.

The bottom line of this extensive project is that the production always has to be considered as a whole and needs to get adjusted from the beginning to the end. It is not of advantage to speed up only single production steps. This can even result



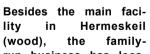


Company location Hille

Why do window manufacturers rely on URBAN's know how?

All-round service at TEBA

Old corner cleaner gets replaced with SV 840 of Urban



producers of windowsand doors in each region. doors and winter gardens. "Our customers especially appreciate our all-round serner cleaning unit of Urban.

did get designed as an isolated application and operates independently. "The integration of the SV 840 went like clockwork and this even during the holiday season. Everything went according to plan", says Mr. Kaub Junior (Owner and business manager of the main plant in Hermeskeil).

Teba Fenster & Türen GmbH will be attended by Fred-Karsten Karl

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run business has locations in Senningerberg/ Luxembourg and Bad Liebenwerda and came to be one of the leading The product range of Teba includes an extensive variety of wood, wood-aluminium and vinyl windows and doors as well as room



Company's facility - Teba Fenster & Türen GmbH

vice. Consultation, production, assembly and customer service – everything from one source", explains Mr. Thäter, business manager of Teba for the facility in Bad Liebenwerda.

Optimum machine concept

Even so the old corner cleaner of Teba was only 14 years old, necessary repair jobs would have only been possible with an extremely high effort. So a replacement of the machine was unavoidable. "We were very pleased with the machine concept of the SV 840 CNC cor-



Besides numerous processing possibilities, we can process the angle welded transoms at the SV 840 in only one work step", explains Mr. Thäter. "That's great as with other corner cleaning machines the elements need to get processed twice as a standard", says a delighted Mr. Thäter. It is also remarkable that the SV 840 of Urban operates without data transfer from the welding machine. The corner cleaning unit



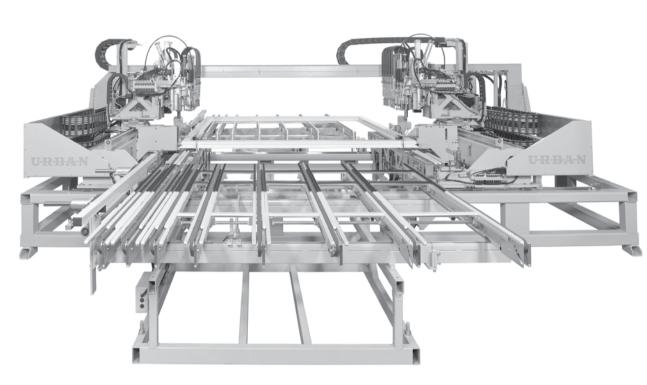
Corner cleaning machine SV 840 on duty

CNC Corner Cleaning Unit SV 840 becomes a Super Star

The SV 840 CNC corner cleaning unit convinces worldwide with an extremely fast cycle time of below 60 seconds, according to the number of processing axis and therefore adjusts perfectly to the given cycle time of the welding lines.

EB-SV 840 (Corner Bracket Drill Unit):

As of now, the corner bracket dill unit is also available for the SV 840 CNC corner cleaner. The corner bracket drill unit handles all necessary drillings for the corner bracket at the sash. Two drillings get realised in only one step. Thanks to a special scanning unit the position of the drillings always gets carried out at the correct spot. This guarantees the adherence of all necessary tolerances.



SZO-SV 840 (Cutting Clamp TOP - With Changeable Blades): NEW Solution for Middle Sealing Limitations

With the cutting clamp, the excess weld seam of various sealings, especially middle sealing systems, get cut off. The new unit SZO of Urban solves the problems with the limitation of middle sealings. In addition to that is the SZO unit very maintenance friendly as not the complete cutting clamp needs to get exchanged but the blades can get exchanged separately. So the machine is adjustable to a new cutting contour at any time.

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The complete Urban team wishes you a

Merry Christmas and a good start in the New Year 2013!

Opening Hours

The company is closed from December 24th., 2012 until January 1st, 2013. A small team is going to be on duty starting January 2nd., 2012. As of January 7th, 2013, we are back to business as usual.